



Calvetti Ferguson

FIRST COMMAND EDUCATIONAL FOUNDATION

**FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITOR'S REPORT**

YEARS ENDED DECEMBER 31, 2017 AND 2016

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
First Command Educational Foundation

We have audited the accompanying financial statements of First Command Educational Foundation, which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of First Command Educational Foundation as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.



Fort Worth, Texas
July 31, 2018

FIRST COMMAND EDUCATIONAL FOUNDATION

**STATEMENTS OF FINANCIAL POSITION
AS OF DECEMBER 31, 2017 AND 2016**

	<u>2017</u>	<u>2016</u>
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 114,351	\$ 214,790
Pledges receivable	295	7,153
Due from First Command Financial Services, Inc.	18,816	10,154
Inventory	2,257	3,789
Assets restricted for endowment	1,194,455	1,138,365
Board-reserved investments	347,545	232,862
Total current assets	<u>1,677,719</u>	<u>1,607,113</u>
Property and equipment, net	<u>4,187</u>	<u>2,969</u>
TOTAL ASSETS	<u>\$ 1,681,906</u>	<u>\$ 1,610,082</u>
LIABILITIES AND NET ASSETS		
Current liabilities:		
Scholarships payable	\$ 15,000	\$ 15,000
Accrued expenses and other liabilities	68,977	69,457
Pledges payable	3,000	6,530
Total current liabilities	<u>86,977</u>	<u>90,987</u>
Long-term liabilities:		
Scholarships payable	<u>30,000</u>	<u>45,000</u>
Total long-term liabilities	<u>30,000</u>	<u>45,000</u>
Total liabilities	116,977	135,987
Net assets:		
Unrestricted		
Undesignated	116,017	152,564
Board-designated	320,000	220,000
Total unrestricted	<u>436,017</u>	<u>372,564</u>
Temporarily restricted	124,912	97,531
Permanently restricted	<u>1,004,000</u>	<u>1,004,000</u>
Total net assets	<u>1,564,929</u>	<u>1,474,095</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 1,681,906</u>	<u>\$ 1,610,082</u>

The accompanying notes are an integral part of these financial statements.

FIRST COMMAND EDUCATIONAL FOUNDATION

STATEMENTS OF ACTIVITIES
FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

	2017				2016			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenues and other support:								
Contributions	\$ 810,074	\$ 19,617	\$ -	\$ 829,691	\$ 783,659	\$ 12,760	\$ -	\$ 796,419
Special events	55,270	-	-	55,270	89,395	-	-	89,395
Donated facilities, materials, and services	95,934	-	-	95,934	99,150	-	-	99,150
Investment income (loss)	80,161	23,223	-	103,384	72,522	29,350	-	101,872
Sales income	14,044	-	-	14,044	(276)	-	-	(276)
Net assets released from restriction	15,459	(15,459)	-	-	19,436	(19,436)	-	-
Net assets transferred to endowment fund	-	-	-	-	-	-	-	-
Total revenues and other support	<u>1,070,942</u>	<u>27,381</u>	<u>-</u>	<u>1,098,323</u>	<u>1,063,886</u>	<u>22,674</u>	<u>-</u>	<u>1,086,560</u>
Expenses:								
Program services:								
Scholarship program	289,598	-	-	289,598	379,097	-	-	379,097
Education	579,395	-	-	579,395	442,380	-	-	442,380
Total program services expenses	<u>868,993</u>	<u>-</u>	<u>-</u>	<u>868,993</u>	<u>821,477</u>	<u>-</u>	<u>-</u>	<u>821,477</u>
Development and fundraising	69,346	-	-	69,346	81,894	-	-	81,894
Management and general administrative	69,150	-	-	69,150	86,178	-	-	86,178
Total expenses	<u>1,007,489</u>	<u>-</u>	<u>-</u>	<u>1,007,489</u>	<u>989,549</u>	<u>-</u>	<u>-</u>	<u>989,549</u>
INCREASE IN NET ASSETS	63,453	27,381	-	90,834	74,337	22,674	-	97,011
Net assets at beginning of year	<u>372,564</u>	<u>97,531</u>	<u>1,004,000</u>	<u>1,474,095</u>	<u>298,227</u>	<u>74,857</u>	<u>1,004,000</u>	<u>1,377,084</u>
NET ASSETS AT END OF YEAR	<u>\$ 436,017</u>	<u>\$ 124,912</u>	<u>\$ 1,004,000</u>	<u>\$ 1,564,929</u>	<u>\$ 372,564</u>	<u>\$ 97,531</u>	<u>\$ 1,004,000</u>	<u>\$ 1,474,095</u>

The accompanying notes are an integral part of these financial statements.

FIRST COMMAND EDUCATIONAL FOUNDATION**STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016**

	<u>2017</u>	<u>2016</u>
Cash flows from operating activities:		
Increase in net assets	\$ 90,834	\$ 97,011
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation expense	1,579	856
Gain on investment securities	(40,293)	(7,661)
Changes in operating assets and liabilities:		
Pledges receivable	6,858	(7,153)
Amounts due to related parties	(8,662)	(2,582)
Inventory	1,532	2,543
Scholarships payable	(15,000)	57,500
Accrued expenses and other liabilities	(480)	14,994
Pledges payable	(3,530)	3,530
Net cash from operating activities	<u>32,838</u>	<u>159,038</u>
Cash flows from investing activities:		
Purchases of equipment	(2,797)	-
Purchases of investments	(152,507)	(295,146)
Proceeds from redemption and sale of investments	22,027	207,133
Net cash from investing activities	<u>(133,277)</u>	<u>(88,013)</u>
Net change in cash	(100,439)	71,025
Cash and cash equivalents, beginning of year	<u>214,790</u>	<u>143,765</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u>\$ 114,351</u>	<u>\$ 214,790</u>

The accompanying notes are an integral part of these financial statements.

FIRST COMMAND EDUCATIONAL FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

NOTE 1—NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES

Organization

First Command Educational Foundation (the "Foundation") is a 501(c)(3) public charity that provides grant support for charitable, religious, scientific, literary, or educational purposes, and conducts financial educational programs. The major programs of the Foundation are as follows:

Scholarship program—provides scholarships for those military and civilian individuals pursuing undergraduate and graduate degrees as well as trade programs and professional certifications.

Education—provides financial education courses and classroom instruction to individuals, businesses, and community organizations.

Basis of Accounting and Presentation

The financial statements are prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America.

Net assets, revenues and other support, and expenses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

Unrestricted net assets—net assets not subject to donor-imposed stipulation. Unrestricted net assets subject to voluntary resolution of the Board of Directors are reported as board-designated.

Temporarily restricted net assets—net assets subject to donor-imposed stipulations that may or will be met by actions of the Foundation and/or the passage of time.

Permanently restricted net assets—net assets subject to donor-imposed stipulations that will never lapse, thus requiring the funds to be retained permanently with all or part of the income earned on related investments available for general or specific purposes.

Revenues and other support are reported as increases in unrestricted net assets unless use of the related amount is limited by donor-imposed and/or time restrictions. Support and revenues that are restricted by the donor are reported as an increase in unrestricted net assets if the restriction expires in the same reporting period in which the support is recognized. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Expirations of temporarily restricted net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Foundation to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, and expenses during the year. Actual results could differ from those estimates.

FIRST COMMAND EDUCATIONAL FOUNDATION

**NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016**

NOTE 1—NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES - continued

Tax Exempt Status

The Foundation is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. Prior to January 1, 2006, the Foundation was classified as a private foundation as defined in Section 509(a) of the Internal Revenue Code. Effective January 1, 2006, the Foundation voluntarily terminated its private foundation status and is now classified as a public charity as defined in Section 509(a)(1) of the Internal Revenue Code. The Foundation is subject to applicable and federal unrelated business income tax and federal excise tax.

Because the Foundation is exempt from federal income taxes, no provision has been made for federal income tax. The Foundation recognizes interest accrued related to unrecognized tax benefits and penalties in management and general administrative expenses, if any. For 2017 and 2016, there were no interest or penalty expenses. The Foundation is not under examination for tax purposes by any jurisdiction. Open tax years include 2014 forward.

Cash Equivalents

The Foundation considers all interest-bearing deposits and short-term investments purchased with maturities of three months or less to be cash equivalents. As of December 31, 2017 and 2016, there were no amounts held in excess of FDIC limits. Amounts related to endowment funds are held in separate accounts but are not required to be held in separate accounts.

Pledges Receivable

Unconditional promises to give are recognized as support in the period in which the promise is made. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional.

Property and Equipment

Property and equipment is stated at cost less accumulated depreciation. Donated assets are recorded at their estimated fair value on the date of contribution. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Depreciation is provided on the straight-line method over the estimated useful lives of the assets, generally five years. The Foundation capitalized all assets with cost greater than \$1,000 and estimated useful life greater than one year. In 2017 and 2016, all property and equipment was classified as computer and office equipment. For the years ended December 31, 2017 and 2016, depreciation expense was \$1,579 and \$856 respectively, and accumulated depreciation was \$14,112 and \$24,911, respectively.

Inventories

Inventories are comprised of educational materials stated at the lower of cost or net realizable value determined by the first-in, first-out method.

FIRST COMMAND EDUCATIONAL FOUNDATION

**NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016**

NOTE 1—NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES—continued

Assets Restricted for Endowment

Assets restricted for endowment consist of investments and cash and cash equivalents both temporarily and permanently restricted by donors. The related investments are stated at fair value using quoted market prices when available. If quoted market prices are not available, estimated fair values are determined based on quoted market prices of similar financial instruments. Realized and unrealized gains and losses are reflected in the statement of activities as investment income or loss.

Scholarships and Pledges Payable

Scholarships and pledges payable are recorded as a liability and scholarship program expense when a commitment is approved by the Chief Executive Officer.

Donated Facilities, Materials, and Services

Donated facilities, materials, and services are recognized as contributions in accordance with Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) topic *Accounting for Contributions Received and Contributions Made* if the services (a) create or enhance non-financial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Foundation. During 2017 and 2016, the Foundation received the use of facilities, materials, and services that met these criteria for recognition for the general operation of the Foundation.

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Fair Value of Financial Instruments

The carrying value of pledges receivable, amounts due from First Command Financial Services, Inc., and all liabilities approximate fair value principally because of the short maturity of those items. Estimated fair values of the assets restricted for endowment also approximate their carrying amounts as further described in Note 4.

Concentration of Credit Risk

Financial instruments that potentially subject the Foundation to concentrations of credit risk consist of cash and cash equivalents, investments, pledges receivable, and contributions. The Foundation places its cash with quality financial institutions; however, amounts occasionally exceed federally insured limits. Investments included in assets restricted for endowment are held by third parties and are subject to market risk. As of December 31, 2017 and 2016, there were no concentrations of credit risk related to pledges receivable. Contributions from two related party donors comprise approximately 54% and 49% of total contributions for 2017 and 2016, respectively.

FIRST COMMAND EDUCATIONAL FOUNDATION

**NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016**

NOTE 2—INVESTMENTS

Investments, included as assets restricted for endowment and board-reserved investments, at market value as of December 31, 2017 and 2016 are summarized as follows:

	<u>2017</u>	<u>2016</u>
Government securities	\$ 96,795	\$ 123,914
Mutual funds and other securities	1,402,666	1,238,407
Total investments	<u>1,499,461</u>	<u>1,362,321</u>
Cash included in assets restricted for endowment	42,539	8,906
	<u>\$ 1,542,000</u>	<u>\$ 1,371,227</u>

The following summarizes the investment return for the years ended December 31, 2017 and 2016:

	<u>2017</u>	<u>2016</u>
Interest, dividends and realized gains	\$ 63,091	\$ 94,211
Unrealized gain (loss) on investments	40,293	7,661
Total investment return	<u>\$ 103,384</u>	<u>\$ 101,872</u>

Investment-related expenses for the years ended December 31, 2017 and 2016 were \$3,459 and \$3,249, respectively.

NOTE 3—DONOR-DESIGNATED ENDOWMENT

The Foundation's endowment consists of individual funds established by donor-restricted contributions for the purpose of generating future scholarship funding. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors of the Foundation has interpreted the Texas Prudent Management of Institutional Funds Act ("TPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets the original value of gifts donated to the permanent endowments and accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation. Net unrealized gains and losses on endowment-related investments are classified as unrestricted net assets.

FIRST COMMAND EDUCATIONAL FOUNDATION

**NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016**

NOTE 3—DONOR DESIGNATED ENDOWMENT—continued

Investment Return Objectives, Risk Parameters, and Strategies

The Foundation has adopted investment and spending policies, approved by the Board of Directors, for endowment assets that attempt to provide a predictable stream of funding for scholarships supported by its endowment funds while also maintaining the purchasing power of those endowment assets over the long-term. The investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which meets the annual distribution with acceptable levels of risk. Endowment assets are invested in a well-diversified asset mix, which includes equity and debt securities, that is intended to result in a consistent, inflation-protected rate of return that has sufficient liquidity to make annual distributions for scholarship. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

Spending Policy

Because actual investment returns in any given year vary, the Foundation reviews investment return throughout the year in conjunction with authorizing distributions to ensure the distributions do not liquidate the underlying endowment assets. In general, the Foundation distributes all earnings on the endowment assets, relying on additional donations to grow the principal investment assets.

Endowment asset composition by type of fund as of December 31, 2017 and 2016 is as follows:

2017			2016		
Unrestricted	Temporarily Restricted	Permanently Restricted	Unrestricted	Temporarily Restricted	Permanently Restricted
\$ 69,194	\$ 121,261	\$ 1,004,000	\$ 33,834	\$ 100,531	\$ 1,004,000

Changes in endowment assets as of December 31, 2017 are as follows:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total Endowment Assets
Endowment assets, beginning of year	\$ 33,834	\$ 100,531	\$ 1,004,000	\$ 1,138,365
Contributions	-	12,967	-	12,967
Amounts appropriated	(30,002)	(15,460)	-	(45,462)
Net unrealized gains	31,738	6,984	-	38,722
Other investment income	33,624	16,239	-	49,863
Endowment assets, end of year	\$ 69,194	\$ 121,261	\$ 1,004,000	\$ 1,194,455

FIRST COMMAND EDUCATIONAL FOUNDATION

**NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016**

NOTE 3—DONOR-DESIGNATED ENDOWMENT—continued

Changes in endowment assets as of December 31, 2016 are as follows:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total Endowment Assets</u>
Endowment assets, beginning of year	\$ 21,269	\$ 74,857	\$ 1,004,000	\$ 1,100,126
Contributions	-	12,760	-	12,760
Amounts appropriated	(41,874)	(16,436)	-	(58,310)
Net unrealized gains	24,485	15,656	-	40,141
Other investment income	29,954	13,694	-	43,648
Endowment assets, end of year	<u>\$ 33,834</u>	<u>\$ 100,531</u>	<u>\$ 1,004,000</u>	<u>\$ 1,138,365</u>

NOTE 4—FAIR VALUE MEASUREMENTS

FASB ASC topic 820, *Fair Value Measurements*, establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under this guidance are described as follows:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access.

Level 2 Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

FIRST COMMAND EDUCATIONAL FOUNDATION

**NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016**

NOTE 4—FAIR VALUE MEASUREMENTS—continued

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2017 and 2016.

Government securities, mutual funds, and other securities: The fair values of government securities, mutual funds, and other securities are based on quoted market price and are classified in Level 1 of the fair value hierarchy.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following tables set forth by level, within the fair value hierarchy, the Foundation's assets at fair value as of December 31, 2017 and 2016:

	Assets as Fair Value as of December 31, 2017			
	Level 1	Level 2	Level 3	Total
Government securities	\$ 96,795	\$ -	\$ -	\$ 96,795
Mutual funds and other securities	1,402,666	-	-	1,402,666
	<u>\$ 1,499,461</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,499,461</u>

	Assets as Fair Value as of December 31, 2016			
	Level 1	Level 2	Level 3	Total
Government securities	\$ 123,914	\$ -	\$ -	\$ 123,914
Mutual funds and other securities	1,238,407	-	-	1,238,407
	<u>\$ 1,362,321</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,362,321</u>

NOTE 5—PLEDGES RECEIVABLE

As of December 31, 2017 and 2016, \$295 and \$7,153 are recorded as a pledges receivable, respectively. These amounts are considered to be current and collectible within the next year. Pledges are determined to be uncollectable when, based on management's judgment, circumstances indicate that pledges receivable will not be collected.

FIRST COMMAND EDUCATIONAL FOUNDATION

**NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016**

NOTE 6—SCHOLARSHIPS AND PLEDGES PAYABLE

Scholarships payable consist of amounts pledged to directly to a scholarship recipient's desired educational institution. Pledges payable consist of amounts pledged to other organizations, generally to be used by those organizations to provide scholarships. These obligations are expected to be paid out as follows:

Amounts to be paid in:	<u>Scholarships</u>	<u>Pledges</u>
2018	\$ 15,000	\$ 3,000
2019	15,000	-
2020	15,000	-
	<u>\$ 45,000</u>	<u>\$ 3,000</u>

NOTE 7—RESTRICTED NET ASSETS

Temporarily and permanently restricted net assets are comprised of the following at December 31, 2017 and 2016:

	<u>2017</u>		<u>2016</u>	
	<u>Temporarily</u>	<u>Permanently</u>	<u>Temporarily</u>	<u>Permanently</u>
Donor-Restricted:				
Lt. Jay Smith	\$ 53,564	\$ 50,000	\$ 46,613	\$ 50,000
Konecny	19,966	50,000	17,554	50,000
Oaksmith	19,360	50,000	12,630	50,000
Dallas Lower Scholarships	19,089	50,000	15,783	50,000
NTAGGL	7,148	50,000	4,951	50,000
Beyland	5,785	-	-	-
Carroll H Payne	-	754,000	-	754,000
	<u>\$ 124,912</u>	<u>\$ 1,004,000</u>	<u>\$ 97,531</u>	<u>\$ 1,004,000</u>

Permanently restricted net assets include principal amounts of contributions restricted by donor stipulations to investment and reinvestment in perpetuity, the income of which is restricted by donor stipulations to be used for scholarships.

NOTE 8—DONATED USE OF FACILITIES AND SERVICES

The value of donated use of facilities and services included as contributions in the financial statements and corresponding expenses are as follows at December 31, 2017 and 2016:

	<u>2017</u>	<u>2016</u>
Use of office space, furniture, and equipment	\$ 49,327	\$ 47,527
Donated materials in support of special events	25,473	30,253
Donated general account services	20,089	20,412
Donated retirement plan administration services	1,045	958
	<u>\$ 95,934</u>	<u>\$ 99,150</u>

FIRST COMMAND EDUCATIONAL FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

NOTE 9—RELATED PARTY TRANSACTIONS

The Foundation receives the donated value of facilities and services (see Note 8) from a related organization, First Command Financial Services, Inc. (“FCFS”). The Foundation reimburses FCFS for personnel expenses and other expenses paid on behalf of the Foundation. FCFS collects certain commissions on behalf of the Foundation. As of December 31, 2017 and 2016, the Foundation had a receivable from FCFS of \$18,816 and \$10,154, respectively.

NOTE 10—EMPLOYEE RETIREMENT PLANS

The Foundation has a 401(k) and profit sharing plan (the “Plan”) with a four-year vesting schedule. The Plan is available to all employees. Employees are immediately covered by a 3% Safe Harbor match and may begin elective deferrals provided the employee is over 18 years of age. After one year of service, employees are eligible to receive matching contributions from the Foundation. In addition, the Foundation may contribute a percentage of total salaries to employees under the profit sharing plan. For 2017 and 2016, the Foundation has accrued approximately \$36,000 and \$35,000, respectively, to be contributed to the Plan.

NOTE 11—LITIGATION

The Foundation is not involved in any lawsuits in the ordinary course of business and there are no actions pending which will have a material adverse impact on the financial condition of the Foundation.

NOTE 12—COMMITMENTS AND CONTINGENCIES

The Foundation entered into agreements during 2009 for website-related services. Expense incurred under these agreements was approximately \$2,490 and \$11,520 for the years ended December 31, 2017 and 2016, respectively. As of December 31, 2017, the terms of all lease agreements entered into by the Foundation had been completed and there were no future minimum lease payments required.

The Foundation renewed its facilities rental agreement for 2018 with the related party discussed at Note 9 and Note 10 for \$22,645. The related party has agreed to donate the facilities rental amount for 2018 as they did in 2017.

NOTE 13 – CHANGE IN ACCOUNTING PRINCIPLE

In 2017, the Company adopted FASB ASU 2015-11, *Inventory (Topic 330)*, which requires inventory within the scope of the guidance to be measured at the lower of cost and net realizable value. Net realizable value is the estimated selling prices in the ordinary course of business, less reasonably predictable costs of completions, disposal, and transportation. There was no material impact on the Company’s results of operations or financial condition upon adoption of the new standard. This amendment is effective for fiscal years beginning after December 15, 2016 and has been applied prospectively as of the beginning of the annual reporting period ending December 31, 2017.

NOTE 14 – RECENT ACCOUNTING PRONOUCEMENTS

In August 2016, the FASB issued ASU 2016-14, *Not-for-Profit Entities (Topic 958)*, which changes the financial statement guidance from three classes of net assets to two: *net assets with donor restrictions* and *net assets without donor restrictions*. This ASU also provides for enhanced disclosures including topics such as, board designations, appropriations, and other self-imposed limits, the composition of net assets with donor restrictions, and amount of expense by both natural classification and functional classification. This standard is effective for fiscal years beginning after December 15, 2017, and for interim periods within fiscal years beginning December 15, 2018. The Company is currently evaluating the new guidance to determine the impact it will have on its financial statements.

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NOTE 14—RECENT ACCOUNTING PRONOUCEMENTS—continued

In May 2014, the FASB issued ASU 2014-09 that introduces a new five-step revenue recognition model in which an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This ASU also requires disclosures sufficient to enable users to understand the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers, including qualitative and quantitative disclosures about contracts with customers, significant judgments and changes in judgments, and assets recognized from the costs to obtain or fulfill a contract. This standard is effective for fiscal years beginning after December 15, 2018, including interim periods within that reporting period. The Foundation is currently evaluating the new guidance to determine the impact it will have on its financial statements.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*, which requires lessees to record most leases on their balance sheet, while expense recognition on the statement of operations remains similar to current lease accounting guidance. The guidance also eliminates real estate-specific provisions and modifies certain aspects of lessor accounting. Under the new guidance, lease classification as either a finance lease or an operating lease will determine how lease-related revenue and expense are recognized. The pronouncement is effective for fiscal years beginning after December 15, 2019. Early adoption is permitted. The Foundation is currently evaluating the effect of the adoption of this guidance on its financial statements.

Other recent accounting pronouncements issued by the FASB or other authoritative standards groups with future effective dates are either not applicable or are not expected to be significant to the financial statements of the Company.

NOTE 15—SUBSEQUENT EVENTS

There were no subsequent events identified by management as of July 31, 2018, the issuance date of these financial statements.